

REAL ESTATE SALES ASSOCIATES  
**INCREASE YOUR INCOME UP TO 200%**

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*with* Founder and Master Trainer  
**DWAYNE GROOME**



**IN THIS SEMINAR;**  
Increase your income up to **200%**  
by learning how to:

- 1) **Book** more listing appointments
- 2) **Generate** leads – 10 ways
- 3) **Control** the listing appointment
- 4) **Handle** objections
- 5) **Protect** and increase your commissions
- 6) **Master** your attitude and manage time
- 7) **Reverse Prospecting** – getting your phone to ring
- 8) **Solutions** to the NO-CALL list

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**TIME:** AM or PM



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**8** Week **Productivity** Challenge



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